



## **NOVA COMMUNICATIONS Leverages InSpeed Networks to Provide Quality Services**

### *A Simple Yet Powerful SD WAN Solution*

PLYMOUTH, MN – September 27, 2018 - InSpeed Networks™ the leading provider of self-driving SDWAN solutions and Nova Communications, a leading technology firm headquartered in (PLYMOUTH, MN), today announced that Nova Communications has selected InSpeed Networks to help them provide unified connectivity, improved network performance, security and real-time visibility.

The InSpeed Cloud based platform provides Nova Communications's customers with the ability to confidentially implement Voice and Video solutions over commodity Internet connections. Voice, Video and Virtual Desktop Infrastructure solutions work every time, all the time. InSpeed solves five common problems that we see businesses deal with every day: quality of service, visibility, business continuity, security and deployment and management challenges.

"Our customers are looking for advanced, secure communications over inexpensive commodity internet connections, that can be quickly deployed, and easily maintained, which made InSpeed's cloud platform the obvious choice for us," said Pete Jones, Owner/President. "Unlike competing solutions that require constant maintenance and, in the end only frustrate the customer, InSpeed, delivers an enterprise ready SDWAN solution designed to support companies of all sizes with an elegant approach to solving a complex network issue."

"We are delighted to enhance their Unified Communications offerings

with InSpeed's self-driving service," said Charles Krogman, Vice President of InSpeed Networks. "With InSpeed Quality Service (IQS), we deliver on the promise and vision of SDWAN without the complication of managing it. Why not let it run itself?"

#### Key Takeaways:

- Nova Communications is a leading technology firm that has chosen the InSpeed cloud service to deliver best-in-class SD-WAN services to its large customer base throughout the country.
- Nova Communications selected InSpeed Networks because their solution solves five common problems that their customers deal with every day: quality of service, visibility, business continuity, security and deployment and management challenges.
- InSpeed Networks, which creates the ability to reliably utilize commodity internet link for time sensitive traffic, fits perfectly with Nova Communications mission to provide best in class Customer Satisfaction for their customers.

#### **ABOUT NOVA COMMUNICATIONS:**

Nova Communications is Minnesota's largest and most experienced Toshiba and Zultys dealer. Telecommunications runs your business. The team at Nova Communications has a history dating back to the early 1980's. Nova Communications does not just provide telephone system equipment and service; we provide a stake in the business of our customers. We learn their business and work with them to

ensure they are receiving the very best value. Our goal is a lifelong partnership. The company's goal is maximum customer satisfaction through total customer satisfaction.

Nova Communications provides customers with industry leading technology, serviced by Factory Certified technicians with years of experience. Customer training is offered for every component of the phone system by Nova Communication's highly experienced team.

The company's trusted and professional technicians offer service to ensure system reliability. Nova Communications also offers comprehensive emergency service 24 hours a day, 7 days a week guaranteed within 2 hours.

For more information on Nova Communications, Inc. call (952) 473-2100 or visit <http://www.nova-communications.com>.

#### **ABOUT INSPEED NETWORKS**

InSpeed provides businesses with the ability to simply install a service that Streamlines™ their commodity internet connections for crystal clear voice, artifact free video, and responsive virtual desktop sessions. InSpeed's Streamlining™ technology is self-adjusting and simple to install. Now customers can utilize commodity Internet to access critical cloud services, and safely move away from expensive fixed circuits without the risk of poor quality voice, video and virtual desktop sessions. Headquartered in Palo Alto, California, InSpeed offers its cloud service to its Channel Partners in the US and Canada. For more information, visit [inspeednetworks.com](http://inspeednetworks.com).