



## Nova Communications and CloudJumper Announce Strategic Partnership

### *Nova Communications Joins CloudJumper Partner Program to Offer Dynamic WaaS Cloud Solution*

Plymouth, MN – November 16, 2016 - CloudJumper, a Workspace as a Service (WaaS) platform innovator for agile business IT, today announced that Nova Communications, a leading provider of unified communications solutions, has joined with CloudJumper to become an authorized WaaS solution delivery partner. Through the partnership, Nova Communications will now offer its customers the company's flagship nWorkSpace WaaS solution, along with Office 365, hosted Quickbooks and other hosted workspace applications.

Nova Communications joins CloudJumper in a strategic move to expand its product offering to include a cloud-based WaaS solution. These services are implemented using the CloudJumper platform, enabling Nova Communications to deliver hosted workspace solution that includes the desktop, data storage, anti-virus and application management for 2000+ software titles, all fully secure and backed up in CloudJumper's state-of-the-art data centers.

"Nova Communications customers are increasingly interested in migrating their IT to the cloud, and CloudJumper provides a quick onramp into cloud computing without the cost or complexity of managing and maintaining the required infrastructure," said Pete Jones, Owner/President for Nova Communications. "As the only comprehensive solution of its kind to integrate cloud desktops with hosting for 2000+ software applications, cloud infrastructure, services and support, we

have found nWorkSpace to be very complementary to our portfolio."

"Nova Communications is an exemplary organization, and we're proud to be working with them. They understand how important it is to provide its customers with quality service, and we believe that's why they've been so successful," Max Pruger, chief sales officer, CloudJumper. "With growth forecasts for WaaS projected to be in the double digits over the next several years, Nova Communications is choosing an opportune time to engage with its customers on the value of hosted workspaces."

To learn more about CloudJumper and the company's Workspace as a Service platform, please contact the company at 844.645.6789 or visit [www.CloudJumper.com](http://www.CloudJumper.com).

### **About Nova Communications**

Nova Communications is Minnesota's largest and most experienced Toshiba and Zultys dealer. Telecommunications runs your business. The team at Nova Communications has a history dating back to the early 1980's. Nova Communications does not just provide telephone system equipment and service; we provide a stake in the business of our customers. We learn their business and work with them to ensure they are receiving the very best value. Our goal is a lifelong partnership. The company's goal is maximum customer satisfaction through total customer satisfaction.

Nova Communications provides customers with industry leading technology, serviced by Factory Certified technicians with years of experience. Customer training is offered for every component of the

phone system by Nova Communication's highly experienced team.

The company's trusted and professional technicians offer service to ensure system reliability. Nova Communications also offers comprehensive emergency service 24 hours a day, 7 days a week guaranteed within 2 hours.

For more information on Nova Communications, Inc. call (952) 473-2100 or visit <http://www.nova-communications.com>.

### **About CloudJumper**

Founded in 2016, CloudJumper is a workspace as a service (WaaS) platform innovator for the agile business. It launches itself from the platform its sister company built over more than 16 years as a cloud pioneer, taking its new Workspace as a Service solution to a greater height with its concurrent user model. Many of the key personnel have also made the transition to CloudJumper. CloudJumper built its concurrent WaaS model working with strategic partners such as Microsoft, Intuit, Google, and others. Head and shoulders above the competition, the CloudJumper concurrent WaaS model provides the industry's most robust cloud desktop and provides a unique cost-savings option that focuses on both named and simultaneous users. CloudJumper markets its solutions through both white label and agency programs and is supported by the CloudJumper control panel, a single pane-of-glass provisioning system that allows partners and enterprise customers complete control over their IT environments. For more information, visit [About CloudJumper](#).